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Professional
experience

Americas Energy Services, LLC, Neshkoro, Wisconsin – January 2017 – present

- Objective is to apply the variety of expertise that I have to be a valuable part of the team of professional at AES. In addition to being a strong team member I will also be applying my business development experience to help grow AES, their team members and clients throughout the energy fields.

J.F. Brennan Co. Inc. La Crosse, Wisconsin – August 1994 – January 2016

- **2013 - 2015: Senior Business Development Manager**
 - Acquisition of clients and projects for the Specialty Division and the other divisions within the Brennan organization. This included nurturing the existing client base and assisting in their operational needs.
 - Preparing informational papers on various specialized services i.e. Preplaced Aggregate Concrete for structural and underwater repairs, Vinyl sheet pile for repairs and scour remediation, and Fabric Forming techniques for erosion control and scour.
 - Analyzed client repair issues and recommended methods of repair, constructability of repair techniques, and cost advice.
- **1994 – 2013: Division Manager, Specialty Division**
 - Initiated and oversaw the growth of the Specialty Division within Brennan including overall Division management.
 - Developed key relationships with the private sector clients within the energy sector including the Nuclear and Paper Industries. These included the specialized repair techniques to solve critical problems on structures, dams, and hydro facilities.
 - Analyzed client problems, developed repair concepts, estimated project costs. Managed the projects from inception to conclusion. Including project oversight, scheduling, staffing, quality control, cost analysis, and invoicing.
 - Developed specialized and unique repair techniques including Vinyl Sheet Piling as a stay in place form for underwater concrete repairs and scour. Established the use of Preplaced Aggregated Concrete for structural repairs, including those below the waterline.

The Prepakt Concrete Company (Subsidiary of Intrusion Prepakt, Inc), Cleveland, Ohio

Note: Prepakt Concrete Company was a Geotechnical and Structural Repair Contractor, an innovator and leader in the Industry. Started in 1941, it performed projects worldwide and domestically with 8 offices in the US and offices in Canada. Prepakt held the original patents on Preplaced Aggregate Concrete repair techniques, Auger Cast Pile, Fabric Forming systems, and developed grouting techniques, both chemical and cement for stabilization and water control.

- **1987 - 1994 Chicago and Houston District Manager**
 - Overall oversight and management of operations in fourteen states including Managing District Representatives activities



Prepakt Concrete Company liquidated all assets in late 1993 and ceased all operations.

- **1984 - 1987 – District Manager**
 - Overall oversight of the District with duties as delineated above
- **1973 - 1984 – District Representative**
 - Worked in the Chicago District which encompassed eight states.
 - Business Development activities including site visits on projects prior to bidding
 - Preparation of estimates, offering bids, and negotiating projects in value from \$5,000.00 to \$1,000,000.00. Project management from scheduling to invoicing
- **1970 - 1973 Laborer / Supervisor**
 - Full time in the Field after college involved with all areas of Prepakt services
 - Diverse projects
- **1967 - 1973 Laborer**
 - Employed as a laborer in the field both full time and part time. while attending college

Education

1965-1966 – Western Illinois University

1966-1970 – Elmhurst College BA(History & English)

Professional Affiliations

ASCE Affiliated member

Association of State Dam Safety Officials

American Concrete Institute

American Railway engineering and Maintenance-of –Way Association(Arema)

Midwest Hydro Users Group